

# US ARMY CORPS OF ENGINEERS' CONSTRUCTION OPPORTUNITIES

Soto Cano Air Base, Honduras  
Small Projects  
Industry Day  
18 July 2024  
9:00am



US Army Corps  
of Engineers®  
Mobile District



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# PURPOSE OF THIS PRESENTATION

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Familiarize Contractors with the Mobile District, US Army Corps of Engineers (USACE), and its engineering and construction mission in Central and South America, with particular emphasis on requirements at Soto Cano Air Base, Honduras.

Discuss the purpose of planned solicitations and the resulting contracts.

Familiarize Contractors with the timeframes and submission requirements for planned solicitations.

**Disclaimer: This pre-proposal conference is for informational purposes only.**

Any remarks or explanations given during this conference (or in the conference notes) will not change the terms and conditions of the solicitation. Offerors are cautioned to carefully read the requirements of the solicitation and comply accordingly. Oral exchanges between offerors and the Government will not be binding unless changes are incorporated by a written amendment.





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# USACE MISSION AREAS

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## Military Programs

- Military Construction
- COCOM Support ,Overseas Contingency Opns (OCO)
- Installation, Environmental, Energy and Sustainability



## Civil Works

- Navigation, Hydropower
- Flood Control, Coast Protect
- Water Supply, Regulatory
- Recreation, Disaster Response
- Environmental Restoration



## Homeland Security

- Critical Infrastructure
- Anti-terrorism Plans
- Intelligence
- Facility Security Partnerships
- Emergency Operations



## International & Interagency Support

- Federal
- State
- Local
- International
- Foreign Military Sales



**USACE Has a Globally Diverse Mission Set Driven by Diverse Customers in Support of the DoD and the Nation**

## Research & Development

- Warfighter
- Installations & Energy
- Environment ,Water Resources



## Real Estate

- Acquire, Manage and Dispose
- DoD Recruiting Facilities
- Contingency Operations



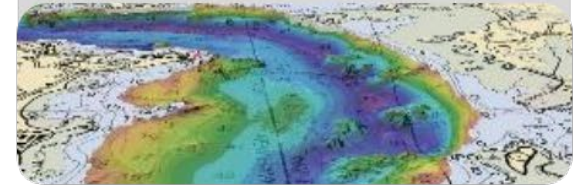
## Regulatory

- Regulate Waters of the U.S.
- Section 404 & 10 Programs
- Nationwide Permits



## Geospatial Support

- Common Operating Picture
- Support to Civil Works/Military
- Support to Emergency Ops



# CURRENT REQUIREMENTS AT SOTO CANO AIR BASE



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# SMALL CONSTRUCTION AND REPAIR



- W9127824R0077
- Single Award Task Order Contract (SATOC) – Indefinite Delivery, Indefinite Quantity
- All work under the contract will be performed at Soto Cano
- \$15,000,000 USD Capacity
- Design-Build Capabilities
- Unrestricted “Best Value” Procurement
  - Both price and non-price factors will be considered
  - Proposal representing the overall best value will be selected
  - The lowest price proposal will not necessarily be selected
- Anticipate advertisement of Request for Proposal (RFP) in October 2024
  - Two step process
- NAICS 236220 – Commercial and Institutional Building Construction



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# AVIATION FUEL STORAGE FACILITY



- W9127824R0011
- Construction of new Aviation Fuel Storage Facility at Soto Cano Air Base
- Anticipate advertisement of construction Request for Proposal in late 2024
- Design-Bid-Build procurement (full design provided)
- Unrestricted, Stand-alone, “Best Value” Procurement
  - Both price and non-price factors will be considered
  - Proposal representing the overall best value will be selected
  - The lowest price proposal will not necessarily be selected
- Single, Firm Fixed-Price Contract Award
- NAICS 236220 – Commercial and Institutional Building Construction
- \$25-100M USD cost range

# GENERAL INFORMATION



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# TO VIEW AND COMPETE



- Must be registered in the following systems to download the solicitation and submit a proposal
- Solicitations will ONLY be announced on <https://SAM.gov> and can ONLY be downloaded from and proposals submitted through <https://piee.eb.mil>
- Steps to Register – must be done in this order
  1. Get an NCAGE Code assigned  
<https://eportal.nspa.nato.int/Codification/CageTool/request-new-cage>  
It takes up to 14 calendar days to obtain an NCAGE code.
  2. Create a SAM account and get your Unique Entity Identifier (UEI) Number (formerly known as DUNS) at <https://SAM.gov>. Allow up to 15 business days after submission before your registration is active in SAM.

For International Registrants, refer to the Quick Start Guide at

[https://www.fsd.gov/sys\\_attachment.do?sys\\_id=c3fbd4771be83898d3ab404fe54bcb19](https://www.fsd.gov/sys_attachment.do?sys_id=c3fbd4771be83898d3ab404fe54bcb19)

3. Obtain PIEE access - <https://piee.eb.mil/xhtml/unauth/help/helpvendors.xhtml>





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# GENERAL INFORMATION

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- Who Can Submit?
  - Any responsible, interested, prime construction contractor
- Who Is Not Eligible to Submit?
  - Any design firm that participated in preparation of the solicitation in any way
  - Any firm suspended or debarred in accordance with the US Federal Acquisition Regulation (FAR)
- How Can I Ask Questions?
  - Once the solicitation is posted, all Requests for Information (RFIs) or questions and clarifications must be submitted by the deadline in the solicitation through the Bidder Inquiry Portal in ProjNet at:  
<https://www.ProjNet.org/>
  - The Bidder Inquiry Key needed to submit questions will be provided in the solicitation
  - RFI information is found in solicitation Section 01 00 01
- How Will Changes to the Solicitation Requirements be Announced?
  - Amendment notices will be published on [www.SAM.gov](http://www.SAM.gov)
  - The notice will direct offerors to <https://piee.eb.mil> where the amendments will be posted
- Two Phase Procurement
  - Phase 1 will assess Offerors' overall capabilities and experience, and will be used to determine which Offerors will be invited to participate in Phase 2.
  - Phase 2 will assess Offeror's technical capabilities for a specific project at Soto Cano, and establish contract rates.



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# BONDING / INSURANCE REQUIREMENTS

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- Bid Guarantee:
  - FAR 52.228-1
  - NOT required
- Performance Bond:
  - FAR 52.228-15
  - 15% of awarded amount or approved bond alternative
- Payment Bond:
  - FAR 52.228-15
  - NOT required
- Defense Base Act (DBA) Insurance
  - Required in most cases to provide worker compensation coverage if not addressed by local labor laws



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# MISCELLANEOUS ITEM REQUIREMENTS



- Safety & Health Requirements to comply with EM 385-1-1
- Proposals to be in English & in US Dollars (See Section 00 21 16, Provision 52.215-1)
- All construction data to be in metric units (Section 01 42 15).
- Work to comply with applicable host nation laws and standards, to include either payment of or completion of process for exemption or reimbursement of host nation taxes.
- Check all amendments (SF 30) for any new information and acknowledge all amendments.



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# TAX ON CERTAIN FOREIGN PROCUREMENTS

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- Provision 52.229-11 – Section 00 45 00
- Are you not a US citizen?
- Clause 52.229-12 – Section 00 70 00
- Exemptions:
- Part II – Based on International Tax Agreement (Appendix A and B)
- Part III – Based on International Bilateral/Trade Agreement
- Part III – Imports from US or Exempted Countries

<b>Form W-14</b> (August 2016) Department of the Treasury Internal Revenue Service		<b>Certificate of Foreign Contracting Party Receiving Federal Procurement Payments</b> ▶ Information about Form W-14 and its separate instructions is at <a href="http://www.irs.gov/w14">www.irs.gov/w14</a> . ▶ Give this form to the acquiring agency. Do not send to the IRS.		OMB No. 1545-2263
<b>Part I Identification of Foreign Contracting Party and Acquiring Agency</b>				
1 Name of foreign contracting party		2 Country of incorporation or organization, if applicable (do not abbreviate the name of the country)		
3 Permanent residence address (street, apt. or suite no., or rural route). Do not use a P.O. box or in-care-of address.				
City or town, state or province. Include postal code where appropriate.		Country (do not abbreviate)		
4 Mailing address (if different from above)				
City or town, state or province. Include postal code where appropriate.		Country (do not abbreviate)		
5 U.S. taxpayer identification number (TIN), if any		6 Contract/reference number (if known)		
7 Name and address of the acquiring agency				
City or town, state or province. Include postal code where appropriate.		Country (do not abbreviate)		
<b>Part II Exemption Based on an International Agreement (if applicable)</b>				
8 <input type="checkbox"/> Check this box if claiming relief from the tax under section 5000C pursuant to an international agreement with the United States (such as a qualified income tax treaty). Also complete Part IV.				
<b>Part III Exemption Based on an International Procurement Agreement or Because Goods/Services Produced/Performed in the United States</b>				
9 <input type="checkbox"/> Check this box if identifying specific exempt and nonexempt amounts (for example, by contract line item number). Skip lines 10 through 14 and complete Part IV, line 15.		10 Total contract price or estimated total contract price		
11 Nonexempt amount or estimated nonexempt amount		12 Contract ratio (line 11 divided by line 10)		
<b>Part IV Explanation (Complete if Part II or Part III is applicable)</b>				
13 If you checked the box in Part II, state the name of the agreement and specific provision relied upon (for example, the nondiscrimination article of a qualified income tax treaty); and the basis on which you are entitled to the benefits of that provision (for example, because you are a corporation organized in a foreign country with which the United States has a qualified income tax treaty that covers all nationals). (Use additional sheets as necessary.)				

For Paperwork Reduction Act Notice, see separate instructions.

Cat. No. 67553M

Form **W-14** (8-2016)

Form W-14 (8-2016)

Page **2**

## **Part IV Explanation** (Complete if Part II or Part III is applicable) (continued)

**14** If you completed Part III, but did not check the box on line 9, state the relevant countries where the goods are manufactured or produced or services are provided and the international procurement agreements relied upon, if relevant. If applicable, explain the method relied upon to allocate the total contract price between exempt and nonexempt amounts. (Use additional sheets as necessary.)

**15** If you checked the box on line 9, provide an explanation for each item by stating the relevant countries where the goods are manufactured or produced or services are provided and the international procurement agreements relied upon, if relevant. If applicable, explain the method relied upon to allocate the total contract price between exempt and nonexempt amounts. For example, you may attach a spreadsheet listing the various contract line items with an explanation for the treatment of each line item as exempt or nonexempt. If the contract includes details necessary to complete this section (such as exempt or nonexempt amounts by contract line item), you may incorporate by reference the relevant information in the explanation. (Use additional sheets as necessary.)

## **Part V Certificate**

Under penalties of perjury, I declare that I have examined the information on this certificate (and in the contract, if relevant) and to the best of my knowledge and belief it is true, correct, and complete. I further certify under penalties of perjury that:

- 1 I am the foreign person (or am authorized to sign on behalf of the foreign person) identified in line 1 above.
- 2 I am not acting as an agent or nominee for another foreign person.
- 3 I agree to pay an amount equal to any tax due under section 5000C that the acquiring agency does not withhold under section 5000C and pay any applicable penalties and interest.
- 4 I acknowledge and understand the rules in Regulations section 1.5000C-4 relating to procedural obligations under section 5000C, and
- 5 I have not engaged in any transaction (or series of transactions) with a principal purpose of avoiding the tax imposed under section 5000C as defined in Regulations section 1.5000C-5.

**Sign Here**

Signature of Foreign Person (or Authorized Representative)

Date

Capacity to Act

Form **W-14** (8-2016)



# SOLICITATION REQUIREMENTS FOR SMALL CONSTRUCTION AND REPAIR SATOC



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# SECTION 00 11 00: PHASE (OR STEP) ONE

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- Two (2) Separate Files are required:
  - Volumes I & II – Entire Phase I Proposal
    - Submit PDF via PIEE (instructions are in Section 00 11 00)
  - Volume II – Non-Priced Evaluation Factors
    - Submit PDF via PIEE (instructions are in Section 00 11 00)
    - ABSOLUTELY NO COST INFO HERE
- PDF file format: 8½” x 11” (11” x 17” only for charts/schedules)
- Title and mark each submission accordingly
- Pay attention to page count limits
- Proposals with a deficiency will not be considered for award.
- Evaluation Process
  - Proposal Compliance Review
  - Phase One Non-Price Factor Evaluation



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# SECTION 00 11 00: PHASE (OR STEP) ONE

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- Volume I
- **Administrative Requirements & Pricing**
  - Not rated but checked for compliance
- Components:
  - SF1442 - Blocks 14, 15, 19 and 20 (a,b & c)
  - SF30(s) - Blocks 15a, 15b and 15c
  - Proposal Data Sheet (Attachment 1)
  - Organizational Conflict of Interest (OCI) Disclosure

14. NAME AND ADDRESS OF OFFEROR (Include ZIP Code)		15. TELEPHONE NO. (Include area code)	
16. REMITTANCE ADDRESS (Include only if different than Item 14)			
CODE		FACILITY CODE	
17. The offeror agrees to perform the work required at the prices specified below in strict accordance with the terms of this solicitation, if this offer is accepted by the Government in writing within _____ calendar days after the date offers are due. (Insert any number equal to or greater than the minimum requirement)			
AMOUNTS			
18. The offeror agrees to furnish any required performance and payment bonds.			
19. ACKNOWLEDGEMENT OF AWARD (See FAR 48.101)			
(The offeror acknowledges receipt of amendments to the solicitation - give number and date of each)			
AMENDMENT NO.		DATE	
20A. NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER		20C. OFFER DATE	
(Type or print)		(Type or print)	
21. ITEMS ACCEPTED			
22. AMOUNT		23. ACCOUNTING AND APPROPRIATION DATA	
24. SUBMIT INVOICES TO ADDRESS SHOWN IN (4 copies unless otherwise specified)		25. OTHER THAN FULL AND OPEN COMPETITION PURSUANT TO	
26. ADMINISTERED BY		27. PAYMENT WILL BE MADE BY	
CODE		CODE	
CONTRACTING OFFICER WILL COMPLETE ITEM 28 OR 29 AS APPLICABLE			
28. NEGOTIATED AGREEMENT (Contractor is required to sign this document and return _____ copies to issuing office.) Contractor agrees to furnish and deliver all items or perform all work, requirements identified on this form and any continuation sheets for the consideration stated in this contract. The rights and obligations of the parties to this contract shall be governed by (a) this contract award, (b) the solicitation, and (c) the clauses, representations, certifications, and specifications incorporated by reference in or attached to this contract.		29. AWARD (Contractor is not required to sign this document.) Your offer on this solicitation is hereby accepted as to the items listed. This award constitutes the contract, which consists of (a) the Government solicitation and your offer, and (b) this contract award. No further contractual document is necessary.	
30A. NAME AND TITLE OF CONTRACTOR OR PERSON AUTHORIZED TO SIGN (Type or print)		31A. NAME OF CONTRACTING OFFICER (Type or print)	
30B. SIGNATURE		31B. UNITED STATES OF AMERICA	
30C. DATE		31C. AWARD DATE	
BY		BY	
STANDARD FORM 1442 BACK (REV. 4-85)			

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT		1. CONTRACT ID CODE		PAGE OF PAGES	
2. AMENDMENT/MODIFICATION NO.		3. EFFECTIVE DATE		4. REQUISITION PURCHASE	
W91278-18-R-0061		5 JUNE 2018		5. PROJECT NO. (If applicable)	
6. ISSUED BY		CODE		7. ADMINISTERED BY (If other than item 6)	
CODE		CODE		8. PROJECT NO. (If applicable)	
Corps of Engineers		109 St. Joseph St.		Mobile, AL 36602	
9. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP code)		10. AMENDMENT OF SOLICITATION NO.		11. DATED (SEE ITEM 11)	
		W91278-18-R-0061		21 MAY 2018	
		10A. MODIFICATION OF CONTRACT/ORDER NO.		10B. DATED (SEE ITEM 13)	
CODE		FACILITY CODE			
12. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS					
13. THE ABOVE NUMBERED SOLICITATION IS AMENDED AS SET FORTH IN ITEM 14. The hour and date specified for receipt of offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing items 5 and 11, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.					
14. ACCOUNTING AND APPROPRIATION DATA (If required)					
15. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.					
A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority)					
THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT/ORDER NO. IN ITEM 10A					
B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT ADMINISTRATIVE CHANGES (such as changes in pricing office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO AUTHORITY OF FAR 43.103(b)					
C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:					
D. OTHER (Specify type of modification and authority)					
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the issuing office.					
16. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation contract subject matter where feasible)					
The subject solicitation for: DESIGN-BUILD INSTALL 1MW PV SOLAR FARM, SOTO CANO AIR BASE, HONDURAS					
Is modified in the following: REFER TO THE REVISED SPECIFICATIONS DRAWING REVISIONS FOR AMENDMENT NO. 0001					
Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as hereinafter changed, remains unchanged and in full force and effect.					
17A. NAME AND TITLE OF SIGNER (Type or print)		17B. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)			
17C. CONTRACTOR/OFFEROR		17D. DATE SIGNED		17E. UNITED STATES OF AMERICA	
BY		BY		BY	
(Signature of person authorized to sign)		(Signature of contracting officer)		(Signature of contracting officer)	
17F. DATE SIGNED		17G. DATE SIGNED		17H. DATE SIGNED	
BY		BY		BY	
(Signature of person authorized to sign)		(Signature of contracting officer)		(Signature of contracting officer)	
17I. DATE SIGNED		17J. DATE SIGNED		17K. DATE SIGNED	
BY		BY		BY	
(Signature of person authorized to sign)		(Signature of contracting officer)		(Signature of contracting officer)	
17L. DATE SIGNED		17M. DATE SIGNED		17N. DATE SIGNED	
BY		BY		BY	
(Signature of person authorized to sign)		(Signature of contracting officer)		(Signature of contracting officer)	
STANDARD FORM 1442 (REV. 10-85)					



# SECTION 00 11 00: PHASE (OR STEP) ONE



- Factor 1 - Past Performance of Prime and
- Factor 2 – Past Performance of the Lead Design Firm
- 1st and 2nd in Relative Importance
- A separate response is required for each factor
- Two components for each factor:
  - Relevant Company Effort:
    - Recent (as defined in solicitation)
    - Relevant
  - Quality of Past Performance
    - Federal Gov't Projects: CPARS (Interim or Final) when available; otherwise, use provided Past Performance Questionnaire (PPQ) format
    - Other Projects: only PPQs (Attachment in solicitation section)
    - Maximum of 5 examples per factor (Attachment in solicitation section)
- Past Performance of Offeror = Offeror's name in SF1442 except as described in solicitation





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# SECTION 00 11 00: PHASE (OR STEP) ONE

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- Form provided in solicitation which captures the required information for projects submitted for factors 1 and 2
- All information is required, but use of the form itself is not
- 5 projects maximum and total of 10 pages per factor. Include as much detail as possible in 2 pages per project. No more than 5 projects per factor will be evaluated.
- If a project was completed prior to the dates defined in the solicitation, do not include it. It will not be evaluated.

(Attachment 2)

## RELEVANT COMPANY EFFORT - Prime Contractor

The Offeror shall provide the following information for each project submitted for Factor 1, Past Performance. Use separate sheets for each project.

1. Company Name: \_\_\_\_\_
2. Name of Project: \_\_\_\_\_  
Type of Project (DB/DBB/Program/Planning/Other): \_\_\_\_\_
3. Location of Project: \_\_\_\_\_
4. Project Owner: \_\_\_\_\_
5. General Scope of Construction Project (Include type DB/DBB/Other):  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
6. Your Role (Prime, Joint Venture Partner, or Subcontractor, etc.) and construction type work your company self-performed other than construction management services: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
7. Construction cost for this project: \_\_\_\_\_
8. Extent and type of work you subcontracted: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
9. Construction Period: Start Date: \_\_\_\_\_  
Completion/Scheduled Completion Date: \_\_\_\_\_  
(Provide Month/Year)
10. Were You Terminated or Assessed Liquidated Damages? \_\_\_\_\_  
(If either is "Yes", attach an explanation) \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

End of Attachment 2



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# SECTION 00 11 00: PHASE (OR STEP) ONE

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- Factor 1 - Past Performance of Prime and
- Factor 2 – Past Performance of the Lead Design Firm
- Evaluation for each factor:
  - Step 1 - Determine if projects submitted are recent and relevant
  - Step 2 - Assign ratings to each project based on level of relevancy
  - Step 3 - Assess how well the Prime or Lead Design Firm performed on these projects
  - Step 4 - Determine overall Performance Confidence Assessment Rating
- The Performance Confidence Assessment Rating reflects the degree of probability the Offeror or Lead Design Firm will be able to meet the solicitation's requirements.
- Offerors' proposals with little or no relevant past performance will be rated neutral confidence.



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# SECTION 00 11 00: PHASE (OR STEP) ONE

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- **Factor 3 – Overall Management Approach**
- 3rd in Relative Importance
- Narrative to include information regarding:
  - Home office organizational structure
  - Type of work the Offeror intends to self-perform
  - Offeror's business method for selecting and managing subcontractors
- Evaluation:
  - Step 1 – Evaluate each aspect of the narrative to assess offeror's understanding of the requirements
  - Step 2 - Determine strengths, weaknesses, and deficiencies
  - Step 3 – Assign an overall combined Technical/Risk Rating
- The Technical/Risk Rating reflects the degree to which the proposed approach meets or does not meet the minimum technical requirements.



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# SECTION 00 12 00: PHASE (OR STEP) TWO

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- Two (2) Separate Files are required:
  - Volumes III & IV – Entire Phase II Proposal
    - Submit PDF via PIEE (instructions are in Section 00 12 00)
  - Volume IV – Non-Priced Evaluation Factors
    - Submit PDF via PIEE (instructions are in Section 00 12 00)
    - ABSOLUTELY NO COST INFO HERE
- PDF file format: 8½" x 11" (11" x 17" only for charts/schedules)
- Title and mark each submission accordingly
- Pay attention to page count limits
- Proposals with a deficiency will not be considered for award.
- Only offerors selected during Phase 1 to move forward into Phase 2 will be invited to submit a Phase 2 proposal
- Phase 1 ratings will not be carried over into the Phase 2 evaluation





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# SECTION 00 12 00: PHASE (OR STEP) TWO

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- Evaluation Process
  - Components:
    - Proposal Compliance Review
    - Phase Two Non-Price Factor Evaluation
    - Price Analysis
      - fair, reasonable, unbalancing of bids
    - Non-Price/Price Trade-off Analysis
      - based on relative advantages and disadvantages of proposals and prices
  - Non-price factors are evaluated independently from price by a technical team
  - Price is not rated but will be analyzed for fairness and reasonableness, and for appearance of unbalanced pricing by a separate team
    - 2 separate bid schedules will be required
      - Contract rates (labor rates, mark-ups)
      - Seed Project proposed pricing
  - Award to be made to the proposal that offers the best value to the Government (combined factor ratings & price)



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# SECTION 00 12 00: PHASE (OR STEP) TWO

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- **Administrative Requirements**
- Not rated but checked for compliance and completeness
- Information provided as part of the Administrative requirements will be used to make a risk assessment of the offeror's financial capability to successfully accomplish the project.
- Components:
  - SF1442: Blocks 14, 15, 19 and 20 (a,b & c)
  - SF30(s): Blocks 15a, 15b and 15c
  - Proposal Data Sheet (Attachment 1)
  - Bid Schedules (ALL line items to be completed)
  - Reps & Certs (Section 00 45 00)
  - Financial Statements (60 days old) & Bank Letters
  - List of Present Commitments
  - Certified Statement (para 3.4.1 (b) of Section 00 11 00)
  - Organizational Conflicts of Interest Disclosure



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# SECTION 00 12 00: PHASE (OR STEP) TWO

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- Factor 4 – Overall Technical Approach

- 1st in Relative Importance
- Narrative to explain the Offeror's capabilities to execute the project
  - Project Approach
  - Preliminary Schedule
  - Project Self-Performance

- Factor 5 – Key Management Personnel Experience & Qualifications

- 2nd in Relative Importance
- Provide key construction and design personnel resumes with emphasis on projects in which the personnel have performed duties for their assigned role on this contract



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# SECTION 00 12 00: PHASE (OR STEP) TWO

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- Factor 4 – Overall Technical Approach and
- Factor 5 – Key Management Personnel Experience & Qualifications
- Evaluation per factor:
  - Step 1 – Determine if proposal meets the solicitation requirements
    - Factor 4: Determine if the proposed approach adequately addresses all requirements
    - Factor 5: Determine if resumes illustrate the required experience (qualitative and quantitative)
  - Step 2 – Determine strengths, weaknesses and deficiencies
  - Step 3 – Assign an overall combined Technical/Risk Rating for each factor
- The Technical/Risk Ratings reflect the degree to which the offeror demonstrates the necessary capabilities and approach to effectively perform the project.





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# SECTION 00 12 00: PHASE (OR STEP) TWO

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- Once the non-price factor ratings are complete, price will be considered in connection with the non-price ratings, comparing the relative advantages and disadvantages of the proposal and price to determine the Offer which represents the Best Value to the US Government and the project owner.
- **Discussions**
  - The Government intends to award without discussions. However, the Government reserves the right to conduct discussions, if it's in the Government's best interest.
  - DO NOT assume you will have an opportunity to revise your proposal after submission.
  - If discussions are necessary, it will be only with the firms determined to be the MOST HIGHLY RATED.
  - When discussions are closed, Offerors will have the opportunity to submit their Final Proposal Revision (FPR).
  - Revised proposals are subject to criteria of Sections 00 11 00 and 00 12 00 unless determined otherwise in the discussions letter.
  - Discussions are subject to same evaluation criteria.



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# FINAL REMINDERS

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## Solicitation Posting Planned for October 2024 Anticipate Phase (step) 1 Proposals Will Be Due in November 2024

- Will be posted via the Procurement Integrated Enterprise Environment (PIEE) website
  - (<https://piee.eb.mil/xhtml/unauth/home/login.xhtml> -OR- <https://piee.eb.mil>).
- Emailed submissions of proposals are not permitted and will not be accepted under any circumstances.
- Instructions for this process can be found in Section 00 11 00.
- Submit Questions via Bidder Inquiry Portal in ProjNet at <https://www.ProjNet.org/>



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# QUESTIONS?

Answers provided during the Industry Day are not official.

Official answers will only be provided to questions submitted through the RFI process described in the solicitation.